# CSa news Media Kit

Crop Science Society of America | Soil Science Society of America | American Society of Agronomy











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# Welcome

Each month, agronomists, crop scientists, soil scientists, and environmental scientists turn to *CSA News* magazine for the latest research, perspectives, career and education opportunities, and Society news—people, meetings, publications, science policy, students, and more. *CSA News* magazine is the official magazine for members of the American Society of Agronomy, Crop Science Society of America, and Soil Science Society of America.

### Exciting news

- The Crop Science Society of America (CSSA) is celebrating the **International Year of Pulses** in 2016, and *CSA News* magazine is publishing several pulse articles throughout the year.
- This year, CSSA and the American Society of Agronomy (ASA) are sponsoring a conference on The Science of Industrial Hemp. CSA News magazine will bring you the latest on this [re]emerging crop!
- Over the last year, *CSA News* magazine has increased the amount of science content: two feature articles each issue, Q&A's with special section or book editors, and 8–12 research summaries each issue.
- Look for more member profiles and industry news in the months ahead.
- Finally, look for promos of content in upcoming issues in each print issue.









Crops, Soils, Agronomy

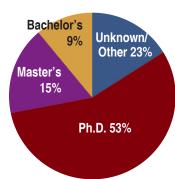
# Reader Profile

Readers of CSA News magazine work to feed and sustain the world through the production and management of food, feed, fiber, fuel, and pharmaceutical crops while maintaining and improving the environment as well as working on issues related to environmental quality, ecosystem sustainability, bioremediation, waste management, recycling, and wise land use.

### Reader demographics

10,000+ individual members

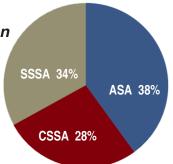
#### **Education**



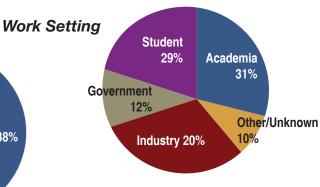
Highest level achieved.

**Distribution** 

Society



Members may belong to more than one Society.



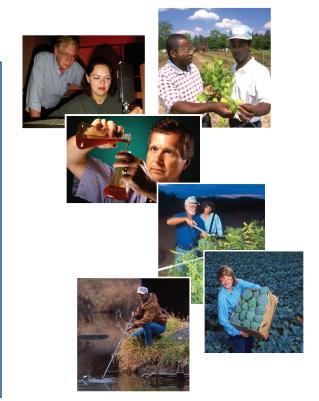
"Student" includes doctoral, master's, and bachelor's degree candidates

# **Highly Read**

- CSA News magazine is the top-rated benefit of membership in ASA, CSSA, and SSSA.
- 97% read the magazine, and 67% read every issue.
- 83% are very satisfied or satisfied with the content they receive in CSA News.

## **Job Functions**

- Research (45%)
- Other/Unknown (24.35%)
- Teaching (9.6%)
- Consulting (9.05%)
- Management/Administration (5.40%)
- Extension (4.13%)
- Technical Information Service (2.9%)
- Sales (1.65%)
- Field Representative (1.10%)
- Soil Survey (1.01%)









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# Distribution

The print issue of CSA News magazine reaches more than 9,500 members of the American Society of Agronomy, Crop Science Society of America, and Soil Science Society of America, but it's reach is far greater. Items seen or read and CSA News magazine have resulted in 56% discussing it with others, 39% seeking more information, 26% visiting a website, and 23% passing an issue along to others. Additionally, there is a bonus distrubution at the International Annual Meeting of ASA, CSSA, and SSSA as well as their smaller specialized conferences and a special mailing to 300+ grad students in February.

### Circulation/content

9,500+ circulation

180+ articles/year

12 issues/year

# After reading...

56% discuss with others

39% seek more information

26% visit a website

23% pass issue to others



The Grand Challenge for our organizations is to sustainably improve the human condition for a growing global population in a changing environment.







# **Editorial Calendar and Deadlines**

Issue	Region	n/topics	Ad orders due (Materials due)
March 16 mails Feb. 22	Greenseeder: Hand planter could boost productivity for world's poorest farmers     Ecophysiological responses of tall fescue genotypes to fungal endophyte infection and elevated temperature and precipitation	<ul> <li>Journal special section: Antibiotics in Agroecosystems: State of the Science</li> <li>Research highlights from our journals</li> <li>Research funding opportunities at the food-water-energy nexus</li> </ul>	February 1 (February 11)
April 16 mails Mar. 22	<ul> <li>How is the Chesapeake Bay affected by storm flows from the Conowingo Reservoir?</li> <li>Cuban bean diversity: Study could lead to new germplasm sources, markets</li> <li>Research highlights from our journals</li> <li>Biophysical measurements and sensors</li> <li>Millennials and the future of agriculture</li> </ul>		March 1 (March 11)
May 16 mails Apr. 25	<ul> <li>The quest for quick cooking beans</li> <li>Conserving endangered plants by predicting habitat with soil, site data</li> <li>Research highlights from our journals</li> <li>Semi-arid dryland cropping systems</li> <li>Recap of the PanAfrican Legume Conference and World Cowpea Conference</li> <li>Conference looks at science of industrial hemp</li> <li>Finding local application from international research</li> </ul>		Apr. 1 (Apr. 11)
June 16 mails May 23	Phosphorus in the Minnesota River Basin: The debate over its source and ways to mitigate impacts.  Illinois River water quality improvement linked to more efficient corn production  • Kirkham Conference examines root zone:  Soil physics and beyond  • Industrial Hemp Meeting to Address Research Gaps  • Research highlights from our journals		May 1 (May 11)
July 16 mails June 22	Genotype x Environment special collection in     Crop Science	Research highlights from our journals	June 1 (June 11)
August 16 mails July 25	Emerging contaminants in agricultural systems     Stream geomorphology and ecohydrological interactions in the Minnesota River Basin     Annual Meeting preview	<ul> <li>Hydrologic impacts of thawing permafrost</li> <li>Risks and benefits of sharing data</li> <li>Research highlights from our journals</li> </ul>	July 1 (July 11)
September 16 mails Aug. 25	<ul> <li>Translating research findings into practice</li> <li>Curbing livestock emissions: ammonia, greenhouse gases, and odors.</li> </ul>	By-product Gypsum Uses in Agriculture     Research highlights from our journals	Aug. 1 (Aug. 11)
October 16 mails Sept. 25	Biofortifying pulse crops/ breeding for nutritional qu     Science of industrial hemp	Sept. 1 (Sept. 11)	
November 16 mails Oct 25	Biosolids - research on grasslands / rhizomes     Kernza as a perrenial grain crop	<ul><li> Use of a portable sawmill in forestry class</li><li> Research highlights from our journals</li></ul>	Oct. 1 (Oct. 11)
December 16 mails Nov. 25	Tall fescue research     Code standards	<ul><li>Soil organic carbon in urban grasslands</li><li>Research highlights from our journals</li><li>Annual Meeting recap</li></ul>	Nov. 1 (Nov. 11)
January 17 mails Dec. 26	Benefits/challenges of long term research	Phosphorus dynamics in volcanic vineyard soil	Dec. 1 (Dec. 11)
February 17 mails Jan. 26	Climate-smart agriculture - case studies/policy	NIRS Technology - New methods/uses	Jan. 1 (Jan. 11)

Subject to change and does not include all articles to be published







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# **Electronic Advertising**

Place your company, product, or service just one click away from thousands of qualified purchasers, specifiers, and decision-makers by advertising electronically on the ASA, CSSA, and SSSA websites and e-newsletters. All ads will include impressions and clickthroughs and website positions will be placed on prime pages for 30 days.

# Reach soil scientists, agronomists, and crop scientists

**ASA** website (agronomy.org)

Page views/month: 55,000

Visits/month: 22,500

### CSSA website (crops.org)

Page views/month: 20,400

Visits/month: 9,540

#### SSSA website (soils.org)

Page views/month: 59,000

Visits/month: 26,400

### News Flash biweekly e-newsletter

Sent to 9,500 members of ASA,

CSSA, and SSSA.

Avg. impressions: 4,809

Avg. clickthroughs: 28









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# Rate Card and Mechanicals

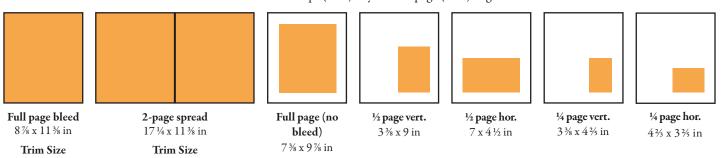
#### **Rate card: Print**

			Inside front	Inside back			
Frequency	2-page spread	Back cover	cover	cover	Inside 1 page	Inside ½ page	Inside ¼ page
1x	\$5,900	\$3,688	\$3,393	\$2,950	\$2,950	\$1,918	\$1,033
6x	\$5,605	\$3,504	\$3,223	\$2,802	\$2,802	\$1,822	\$981
12x	\$5,428	\$3,393	\$3,122	\$2,714	\$2,714	\$1,765	\$950

Contact Matthew Thomasson (214-291-3656 or matthew@mohanna.com) for more information on unique placements (e.g. bellybands, tip-ins, specials inserts, polybags, etc).

#### **Mechanicals: Print**

Live area of bleed page ads is  $7 \% \times 10 \%$  in. Place all graphics/text at least ½ in in from the edge of the ad. Bleeds should extend 18 pt  $(\frac{1}{4}$  in) beyond the page (trim) edge.



#### Rate card: Electronic

 $8 \% \times 10 \% \text{ in}$ 

Placement	Frequency	Position	Cost
agronomy.org		A (leaderboard)	\$1,500
	1 month	B (button)	\$1,000
		C (button)	\$375
crops.org		A (leaderboard)	\$1,000
	1 month	B (button)	\$750
		C (button)	\$250
soils.org		A (leaderboard)	\$2,000
	1 month	B (button)	\$1,500
		C (button)	\$500
News Flash	1x	A (leaderboard)	\$3,000
e-newsletter		B (button)	\$2,500
		C (button)	\$1,000

 $16\frac{3}{4} \times 10\frac{7}{8}$  in

All invoices for electronic ads will include impression/clickthrough data.

#### **Mechanicals: Electronic**

Α

Position A (leaderboard)

**Web:** 728 x 90 px **E-newsletter:** 645 x 80 px

Position B (button)

Both web and e-newsletter: 300 x 250 px

Position C (button)

Both web and e-newsletter: 180 x 150 px

GIF89a, Animated GIF89a (web ads only), or JPEG. Background color should be in the web safe palette. Include a link to your website. Your website must be set up to handle any parameters. You can test this out by adding "?test" after your URL (e.g., www. crops.org?test), and if it takes you to the correct URL (e.g., www. crops.org), you are set up to handle parameters. The number of impressions and clicks your ad received will be reported back to you.







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